

# Community Bike Shop Sales Associate

## Job Posting

### *Calling bike enthusiasts and community champions!*

Join Silicon Valley Bicycle Exchange (SVBE), a vibrant non-profit in Palo Alto, CA, where you can **make a difference while fueling your passion for bikes**. More than just a retail store, SVBE is a hub for bike lovers, fostering a supportive and social environment while inspiring people to embrace the art of bicycle repair. Our mission is to reduce the waste stream, teach the art of bicycle repair, and provide valuable transportation to folks in the community. We are looking to add a **Sales Associate** to support our mission.

### In this role, you'll be:

- **A bike guru:** Share your knowledge with customers, helping them find the perfect gear, accessories, and parts to elevate their cycling experience.
- **A sales whiz:** Showcase bike tech with engaging demos, highlighting features and benefits that resonate with different customers.
- **A retail rockstar:** Keep the sales floor organized and welcoming, ensuring everything is stocked and beautifully displayed.
- **A financial expert:** Operate the cash register with confidence, handling transactions accurately and efficiently.
- **A goal-getter:** Strive to exceed sales targets while staying informed about bike trends and innovations.

### Sound like you? We're looking for someone who:

- **Loves bikes:** Must have a genuine passion for two-wheeled pedal-powered transportation.
- **Connects with others:** Communication is key! You'll engage with customers, providing knowledgeable and friendly service.
- **Thrives amid community:** We are a small staff amid hundreds of volunteers who support and learn from each other in a community bike shop setting.
- **Embraces diversity:** Your multilingual skills would be a bonus, reflecting our commitment to serving a vibrant community.
- **Is tech-savvy:** Familiarity with cash registers and ability to correctly process cash transactions is essential.
- **Adapts and hustles:** Our pace can be fast and thriving in a dynamic environment is a must.
- **Is mechanically-minded:** The ideal candidate would be able to make minor mechanical repairs and adjustments to a bicycle.

### What We Offer:

- **Competitive pay:** \$17.80 to \$26.14 per hour, depending on experience.
- **Flexible schedule:** Full-time or part-time options, with hours ranging from 15-40 per week.
- **Meaningful work:** Make a real impact in your community while doing what you love.
- **Supportive environment:** Join a team that values your growth and celebrates your contributions.
- **Growth opportunities:** Gain valuable retail and customer service skills, with chances to learn about bikes and the industry.

**Ready to join our bike-loving family?** We can't wait to meet you! Apply today and tell us why you're the perfect fit for SVBE. To apply for this position, please submit your CV and a cover letter by emailing us at [careers@bikex.org](mailto:careers@bikex.org).